

# PRESS KIT

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# 2024



This intended recipient of this resource regarding FNRP are press and media personnel. Nothing contained herein should be construed to constitute tax, investment, legal or accounting advice, and nothing contained herein should be the basis upon which an investment should be made.





# ABOUT FNRP

First National Realty Partners (FNRP) is a leading private equity sponsor of commercial real estate in the U.S. We acquire, operate, lease, and manage a diverse portfolio across 26 states, focusing on necessity-based assets like grocery-anchored shopping centers, premium multi-family housing, and strategic industrial properties.

Founded in 2015, we began with a vision to build a firm that focuses on creating tremendous value for every investor, employee, vendor, and tenant that comes into contact with our company. Our philosophy has always been to achieve a “Win-Win” for everyone we associate with.

## BY THE NUMBERS



**\$2B+**

ASSETS UNDER  
MANAGEMENT



**60+**

CURRENT  
ASSETS OWNED



**2800+**

TOTAL  
INVESTORS



**26**

STATES WITH  
ASSETS



**12M+ SQ FT**

GROSS LEASABLE  
AREA ACQUIRED



**\$115M+**

TOTAL INVESTOR  
DISTRIBUTIONS

# PRESS RESOURCES



# LATEST NEWS



First National Realty Partners  
Acquires Illinois Retail Center



First National Realty Partners  
Secures Big-Box Tenant to Reach  
100% Occupancy at Premier  
Center in Canton, Michigan



First National Realty Partners  
Acquires Horizon Village in  
Phoenix, Arizona



First National Realty Partners  
Purchases South Carolina  
Retail Center



First National Realty Partners  
Reaches 100% Occupancy with  
Three New Leases at Haymarket  
Village Center in Virginia



# EXECUTIVE LEADERSHIP TEAM



## **JARED FELDMAN – EXECUTIVE CHAIRMAN**

As FNRP's Executive Chairman, Jared drives long-term growth through strategic initiatives. With a background spanning real estate investments in credit and equity, he brings invaluable expertise to the firm. Jared's prior roles involved strategic investments across various real estate-rich sectors, guiding major operators in identifying lucrative opportunities. He holds an MBA from Columbia University, a JD from Hofstra University School of Law, and a B.S. from New York University's Stern School of Business, and is admitted to the New York State Bar.



## **ANDREW DENARDO – PRESIDENT - HEAD OF INVESTOR RELATIONS**

Andrew serves as FNRP's President and Head of Investor Relations, driving strategic capital-raising efforts and the growth of the private equity division. Since joining FNRP in 2016, he has played a vital role in the firm's expansion, leveraging his expertise in commercial property management and business development. Andrew's leadership has been instrumental in establishing and optimizing key operational functions, guiding executive strategy and execution to enhance company scalability and efficiency. He holds a bachelor's degree in Political Science from Montclair State University.



## **KURT PADAVANO – CHIEF OPERATING OFFICER**

Kurt brings over 30 years of commercial real estate experience to FNRP, specializing in asset and property management, due diligence, and risk management. His expertise spans various investment platforms, from family offices to institutional joint ventures, covering all commercial real estate asset classes. Kurt holds industry designations including CPM, RPA, FMA, and SMA, and is a licensed real estate salesperson in New Jersey. He has also taught commercial real estate courses at Harvard University and Columbia University, holding degrees from Pennsylvania State University and Harvard University.

## EXECUTIVE LEADERSHIP TEAM CONTINUED



### **BILL COMEAU – CHIEF FINANCIAL OFFICER**

As FNRP's Chief Financial Officer, Bill leads the firm's accounting department and directs financial reporting and analysis for both the executive team and investors, ensuring optimal capital utilization. With 20 years of financial expertise, Bill held several CFO positions across private firms, institutional funds, and nonprofits, notably serving 10+ years as CFO at DLC Management. His extensive background includes oversight of a \$50M development project in a prior role. Bill holds an MBA from Manhattan College, a BBA from Baruch College, and is a registered CPA in New York State. Additionally, he has shared his knowledge as an adjunct professor at New York University.



### **FRED BATTISTI – CHIEF REVENUE OFFICER**

As FNRP's Chief Revenue Officer, Fred oversees our leasing team's growth and property revenue initiatives. With 16+ years in commercial real estate, he's orchestrated over 1,000 lease transactions with major retailers like Albertson's and Whole Foods. Previously, Fred founded Brier Hill Advisors and served as a regional VP of leasing at Brookfield Properties Retail, managing substantial NOI and leading a team of leasing professionals. A graduate of Ohio State University, Fred started his career leasing super-regional malls for the Cafaro Company.



### **MICHAEL HAZINSKI – CHIEF INVESTMENT OFFICER**

As FNRP's Chief Investment Officer, Michael harnesses his extensive expertise in institutional real estate investments to shape and execute strategies driving portfolio growth. With a track record spanning over \$4 billion in transactions, including acquisitions, dispositions, and joint venture equity, Michael brings a wealth of experience. Before joining FNRP, he held key roles at Retail Properties of America, Inc. (NYSE: RPAI), overseeing asset management and national acquisitions. Michael holds a B.S. in Finance from the University of Dayton and an M.B.A. in Finance and Economics from the University of Chicago Booth School of Business.

PRESS



AWARDS & RECOGNITION

**ALM | GLOBE ST**  
Influencers in Retail Real Estate 2024

**ALM | GLOBE ST**  
CRE's Women of Influence,  
Class of 2024

SOUTH JERSEY  
**Biz**  
Who's Who in Real Estate

**Forbes**  
Best Real Estate  
Crowdfunding Platforms

**ALM | GLOBE ST**  
Influencers in Retail Real Estate 2023

**ALM | GLOBE ST**  
CRE's Best Bosses 2023

**ALM | GLOBE ST**  
CRE's Best Places to Work 2022



# FREQUENTLY ASKED QUESTIONS (FAQS)

## WHAT IS FNRP?

First National Realty Partners (FNRP) is a premier private equity sponsor specializing in commercial real estate in the U.S. We acquire, operate, lease, and manage a diverse portfolio across 26 states, focusing on high-quality, necessity-based assets. Our strong tenant relationships with national-brand tenants and our commitment to understanding their needs set us apart in the industry.

## WHAT TYPES OF REAL ESTATE DOES FNRP ACQUIRE AND OPERATE?

FNRP focuses on acquiring and operating necessity-based commercial real estate. This includes grocery-anchored shopping centers, premium multi-family housing, and strategically located industrial properties. Our portfolio is designed to provide stable, long-term returns through properties that meet essential community needs and attract high-quality tenants.

## WHAT REAL ESTATE SERVICES DOES FNRP HANDLE IN-HOUSE?

FNRP provides a comprehensive range of in-house real estate services to ensure the optimal performance of our assets. These services include:

- **Acquisition:** Identifying and acquiring high-potential properties.
- **Asset Management:** Overseeing the financial and operational performance of our assets.
- **Leasing:** Managing tenant relationships and lease agreements.
- **Property Management:** Handling day-to-day property operations, maintenance, and tenant services.
- **Construction Management:** Enhancing and redeveloping properties to maximize their value and appeal.
- **Investor Relations:** Providing transparent and timely communications to our investors.

Our integrated approach allows us to maintain high standards and deliver exceptional value to our tenants and investors.



# CONTACT INFORMATION



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**COMMUNICATIONS MANAGER**



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